



## DIVISIONS OF LEMANS CORPORATION

3501 KENNEDY RD. • P.O. BOX 5222 • JANESVILLE, WI 53547-5222 • PHONE 608/758-1111 • FAX 608/758-1097

### Greetings!

Thank you for your interest in becoming one of our Dealers. We are the industry's leading after-market accessory distributors. We sell directly to dealers, not consumers or sub-distributors. We believe that we have a lot to offer you, including:

- 9 of the largest, easiest to use catalogs in our industry.
- Multiple state of the art distribution centers for International Shipping
- Over 150,000 items available.

### Required materials

To ensure quick processing of your application, please fill out the attached form completely and send with all required material to us by e-mail, fax, or mail.

-- A copy of your **Business License** or **Government License**.

-- **Photographs** of the inside and outside of your store including Store Front, Signage, Posted Hours, Display/Service Area(s) and any additional images that would be helpful. **Photographs by E-mail or Mail only please!**

### Catalogs

After approval of your application, you will receive an email confirmation with your new Dealer Number and a Catalog Order Form. You will be charged **\$20.00 per catalog**. These fees will be refunded after your first order. You will be able to select from the following catalogs:

**Drag Specialties Fatbook & Old Book**  
(Specializing in V-Twins)

**Parts Unlimited Street**

**Parts & Accessories for Indian**

**Parts Unlimited Off-Road**

**Parts Unlimited Snowmobile**

**Helmet & Apparel**

**Parts Unlimited ATV/UTV**

**Parts Unlimited Watercraft**

**Tire & Service**

### Additional requirements

#### INTERNATIONAL DEALERS:

- **Initial order:** Your initial minimum stocking order must be at least **\$5,000** of "shippable" product. All accounts are required to maintain **\$7,500/yr** in annual sales. (Confirm with Sales Rep at time of Set-up).
- **Future orders:** Minimum order amount is \$300.00
- **Shipping Options:** UPS Expedited, UPS Express, Express Saver, DHL, Bax/Global, FedEx Priority or Economy or Select an approved USA Freight Forwarder (provide address at time of order.)

#### PUERTO RICO DEALERS:

- **Orders / Minimums / Sur-Charges:** Same as Domestic Dealers – Contact your sales rep with questions.
- **Shipping Options:** UPS Red, UPS Blue, Air Parcel Post

- **Terms of Payment:** Pre-Payment
- **Payment must be received within 10 days of receipt of Proforma Invoice or order will be cancelled.**
- **Method of Payment:** Visa, Master Card, Discover, Wired Funds, Irrevocable Standby Letter of Credit.
- Dealer is responsible to ensure Dealer is legally able to purchase and sell the products being ordered, including, confirming any applicable product certifications.

For further information, please contact our International Sales department.

Phone: 608-758-1111 Ext. 4990 Fax: 608-758-1097

**Email:** [InternationalOrders@Parts-Unltd.com](mailto:InternationalOrders@Parts-Unltd.com)

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INTERNATIONAL DEALER APPLICATION

Legal Firm Name \_\_\_\_\_  
Business Name of Store: \_\_\_\_\_  
Street Address \_\_\_\_\_  
City \_\_\_\_\_ Prov. / State \_\_\_\_\_ Postal Code \_\_\_\_\_ Country \_\_\_\_\_  
Store Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_  
**E-mail Address** \_\_\_\_\_  
**Website Address** \_\_\_\_\_  
Billing address, if different \_\_\_\_\_  
\_\_\_\_\_

Primary Business is in the Motorcycle, ATV, Snowmobile or Watercraft Market: ☐ Yes ☐ No

**Type of Ownership: (check one)** ☐ Individual ☐ Partnership ☐ Corporation

Owners First & Last Name: \_\_\_\_\_  
Home Address \_\_\_\_\_  
City \_\_\_\_\_ Prov. / State \_\_\_\_\_ Postal Code \_\_\_\_\_  
Country \_\_\_\_\_ Home/Mobile Phone \_\_\_\_\_

Owners First & Last Name: \_\_\_\_\_  
Home Address \_\_\_\_\_  
City \_\_\_\_\_ Prov. / State \_\_\_\_\_ Postal Code \_\_\_\_\_  
Country \_\_\_\_\_ Home/Mobile Phone \_\_\_\_\_

**Written change of Name & Ownership is required.**

**Dealer is responsible to ensure Dealer is legally able to purchase and sell the products being ordered, including, confirming any applicable product certifications.**

**Shipping Information:**

☐ Ship to business address above  
☐ Ship to USA Freight Forwarder:

Freight Forwarder Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City / State / Zip: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

Business Contacts (other than owners) \_\_\_\_\_  
\_\_\_\_\_



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**Description of your business:**

Motorcycle: ☐ Street ☐ Offroad ☐ V-Twin  
☐ ATV ☐ UTV ☐ Snowmobile ☐ Watercraft  
Other: \_\_\_\_\_

☐ Accessory Store ☐ Repair Shop  
☐ Internet ☐ Other: \_\_\_\_\_

OEM (Franchise) dealer for: ☐ Arctic Cat ☐ BMW ☐ Can-Am ☐ Ducati ☐ Harley-Davidson®  
☐ Honda ☐ Indian ☐ Kawasaki ☐ KTM ☐ Polaris ☐ Sea-Doo ☐ Ski-Doo ☐ Suzuki  
☐ Triumph ☐ Yamaha ☐ Other: \_\_\_\_\_

Store Hours & Days Open: \_\_\_\_\_

**Trade Suppliers that you currently order parts from (In the Motorcycle Industry):**

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Fax: \_\_\_\_\_  
Address: \_\_\_\_\_

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Fax: \_\_\_\_\_  
Address: \_\_\_\_\_

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Contact Name: \_\_\_\_\_ Fax: \_\_\_\_\_  
Address: \_\_\_\_\_

**I hereby affirm that all of the above information is correct.**

Owner/Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

**Please complete this application and return with other required materials by e-mail, fax, or mail:**

LeMans Corporation  
Attn: International Sales  
3501 Kennedy Road  
PO Box 5222  
Janesville, WI 53547-5222, USA

E-mail: [internationalorders@parts-unltd.com](mailto:internationalorders@parts-unltd.com)  
Fax: 608-758-1097  
Phone: 608-758-1111 Ext 4990